

“Temperzone... always the right Selection.”

How can you be absolutely certain that you’re specifying the right Temperzone equipment for the job? Of course, experience plays a large part, but the Temperzone Selection Program makes it a whole lot easier – and more accurate, says Richard Benedetti from Temperzone’s Queensland office.

The Selection Program is a unique piece of software developed by Temperzone in New Zealand to help consultants and specifiers select the right Temperzone unit of range of units for each application they’re looking at. “By using the Selection Program specifiers can easily compare the performance of different equipment,” says Richard Benedetti. “When you enter the specifications for a job into the software, it doesn’t just select one unit from the range. It selects a range of units that could be suitable and compares their performance.” That’s one of the program’s great strengths. It compares cooling capacity, air flow and static pressure requirements, giving the user a ‘big picture’ of the performance of different possible units for the job under consideration.

THE RIGHT SELECTION FOR THE ENVIRONMENT

When you rely on Temperzone Selection to help you recommend the right equipment for your clients, the solution will also be right for the environment. Temperzone was at the forefront of the move to R410a refrigerant – and that’s what every unit covered by the Selection program uses. Richard Benedetti says the days of environmentally hungry air conditioning are a thing of the past as far as Temperzone is concerned.

“OUR AIM IS ZERO OZONE DEPLETION, AND WE’RE DOING OUR UTMOST TO COMMUNICATE THAT MESSAGE TO THE INDUSTRY”.NOW INCLUDES VERTICAL WATER COOLED

Temperzone’s industry leadership in complying with the 2007 MEPS (Minimum Energy Performance Standards) is well known, and every product covered the Selection Program meets or exceeds them. It’s important to note that the Program has been extended



to cover the in-ceiling and vertical water-cooled package units often specified in larger installations such as hotels, commercial premises and high-rise apartment buildings.

Users who have been taking advantage of the Program for some time will also find that digital scroll units can also be selected where appropriate. “With these units now being covered by the Selection program, it covers equipment of every capacity in the Temperzone range,” says Richard Benedetti.

Until recently, the Selection Program has been widely used internally by Temperzone with limited trial among

customers. Now, however, the system is being rolled out to many more specifiers and consultants for whom it should not only save time but also offer the reassurance that the unit they are recommending is the best possible choice for the application. "I use the program all the time," says Richard, "so I know how effective and useful it is. We hope you take advantage of this excellent piece of software but we are still happy to do the calculations for you and most times we can get the results back to you on the same day."

EASY TO USE

Users report that the system is extremely easy to operate. "You simply feed the relevant calculations into the program, which then determines the best product options to meet the specs," says Richard Benedetti. Of course, Temperzone is well known for its ability to customise units for specific applications and the Selection Program has been created with this flexibility in mind. The software has the power to identify if the specification provided exceeds the limits of a particular piece of equipment in standard form, but can be allowed for during manufacture.

Supplied in convenient CD Rom presentation, the Selection Program can be downloaded onto the consultant's server or onto multiple desktops – that way each company can decide who should be able to access the program within their organisation.

AVAILABLE NOW

The Temperzone Selection program is available now through all Temperzone branches. If you're a consultant or specifier and would like a copy of the CD, contact your local branch, call your usual Temperzone representative or go to www.temperzone.biz

"IT'S A TRUE BREAKTHROUGH FOR SPECIFIERS AND CONSULTANTS," SAYS RICHARD BENEDETTI. "IT'S A FAST, EASY AND ACCURATE WAY TO DETERMINE EXACTLY WHICH ENVIRONMENTALLY FRIENDLY TEMPERZONE UNITS WILL MEET THE NEEDS OF ANY APPLICATION."